



Earnings Release Analyst/Media Conference Q3 2026

October 27, 2026

Agenda & Speakers



Oliver Wyrsh, CEO

- Key Messages & Figures of the Quarter
- Target Market Business Review
- Full Year Expectations



Dimitrij Lisak, CFO

- Quarterly Financials
- Guidance
- Corporate Calendar

Q3 2026 Results

**Record third quarter results for both Sales and Orders with Book-to-Bill ratio well above 1.
Strong profitability increase reflecting completed efficiency measures and positive volume impact**

Sales

- Record Q3 sales of USD 233 million, up 42% year-on-year and 18% versus Q2 2026, with strong growth across all regions and all target markets, successfully ramping capacity across our operations
- Order intake remained strong, exceeding the record level of Q2 2026, with a book-to-bill ratio well above 1
- **Semiconductors** surged 75% YoY and grew 26% compared with Q2 2026, with market demand at very high levels and the ramp in full swing
- **Advanced Industrial Markets:** General Vacuum continued momentum growing 13% YoY and +9% QoQ. RAC/Auto sales grew 11% YoY and 2% QoQ. Security & Energy increased 29% year-on-year, improving 50% versus Q2 2026

Operating Result

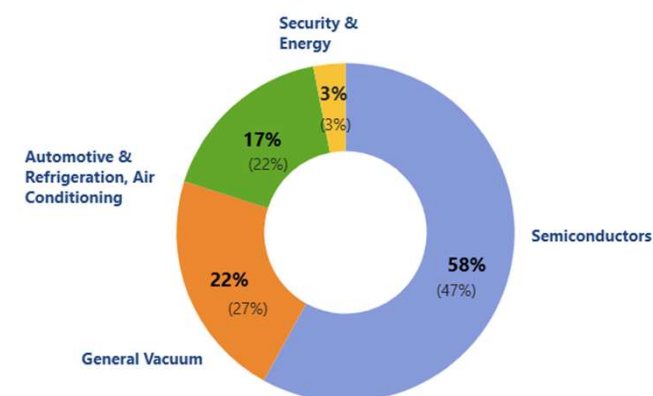
- Gross margin of 50.1%, +3.5pp vs. previous quarter and +7.1pp vs. Q3 2025, more than offsetting increasing cost inflation impacts
- Operating income up significantly to USD 59.5 million (+160% YoY); margin of 25.5% (Q3 2025: 14.0%; Q2 2026: 21.3%), partly supported by favorable one-off effects
- Robust Operating Cash flow of 78 MUSD

Organization

- INFICON continues to expand its global operations rapidly. The global supply chain remains under pressure. The implemented measures have proven resilient through recent disruptions
- Continued investment in leading-edge R&D while expanding production capacity across our operations, with full-year CAPEX expected to exceed 35 MUSD

Sales Q3 2026

(Q3 2025)

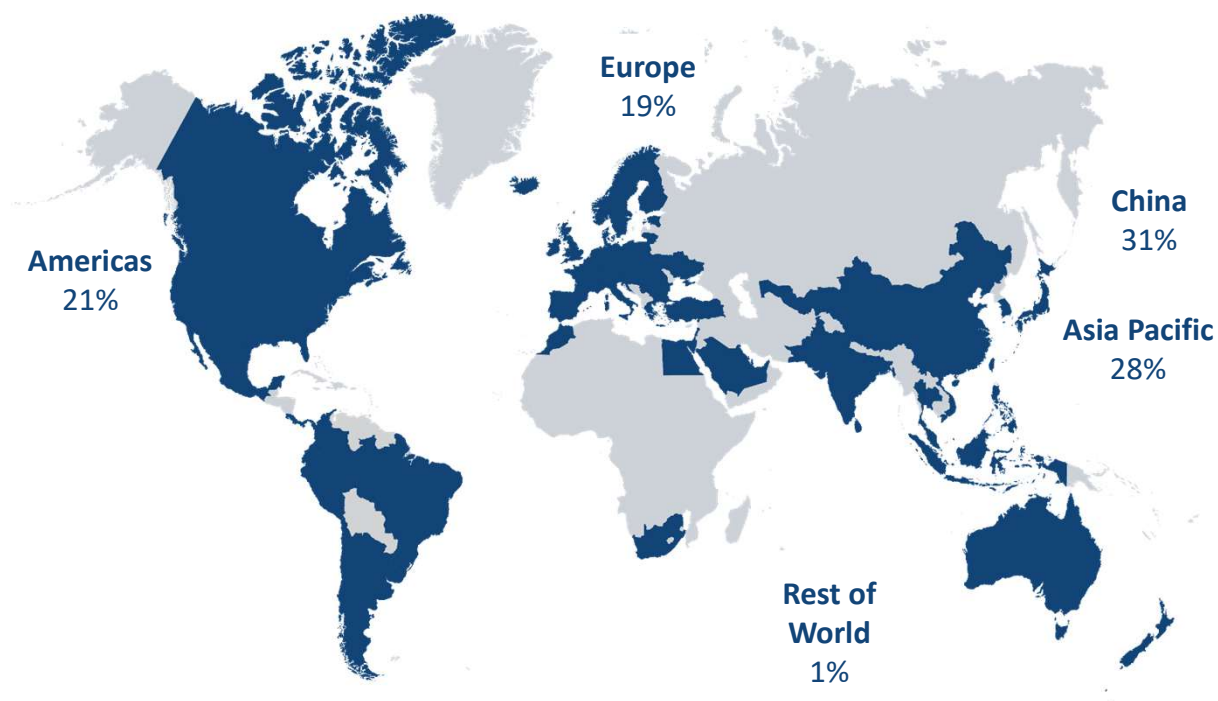


Note: Semiconductors includes Vacuum coating

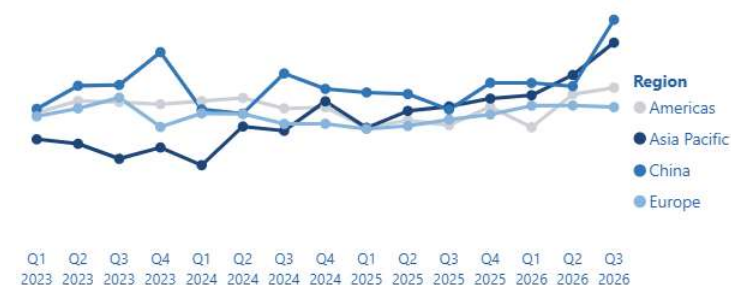
Worldwide Markets & Sales

Strong quarter and growth in all Regions year-on-year

Worldwide sales share in Q3 2026 by Region



Quarterly sales trend by Region



Q3 2026 sales and growth by Region

Asia Pacific:	~ 65 MUSD	+49.8 %
China:	~ 73 MUSD	+71.7 %
Europe:	~ 43 MUSD	+ 10.8 %
Americas:	~ 50 MUSD	+ 34.3 %
Total: (including ROW)	~ 233 MUSD	+ 42.4 % (vs. Q3 2025)

Totals presented may not sum due to rounding

Semiconductors – Performance & Outlook

Leading position with strong multi-year performance and broad-based acceleration in 2026 and beyond

Performance

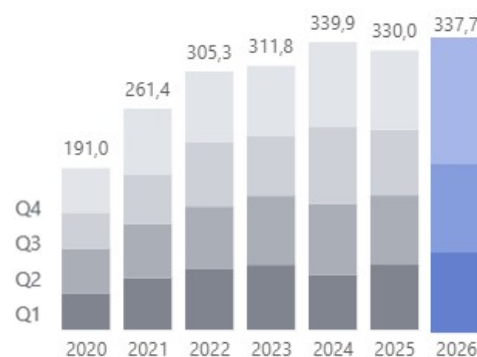
- Record Sales and strong growth of 75% compared to Q3 2025 and sequential growth of 26%. Orders increased significantly, with the steepest YoY increase ever
- #1 position in process control, gas analysis, leak detection, smart manufacturing software, and thin film monitoring

Outlook

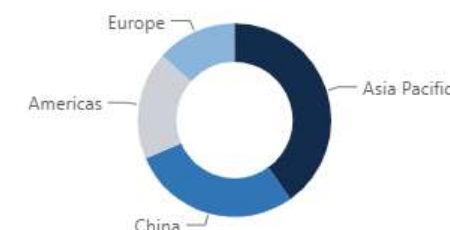
- Market expectations for 2026: **Strong Growth**
- Industry ramp in full swing, driven by demand for leading-edge logic, high-bandwidth memory and data-center buildout
- Investments in leading edge nodes and advanced chip design continuously increase sensor and process monitoring usage
- Strong R&D pipeline at INFICON with new products, applications, and solutions e.g. APX, CDG, UL product lines. Strong long-term partnerships with top customers on leading edge R&D pushing the limits

Sales to Semiconductors

+11.6% CAGR (2020 – 2025), (in MUSD)



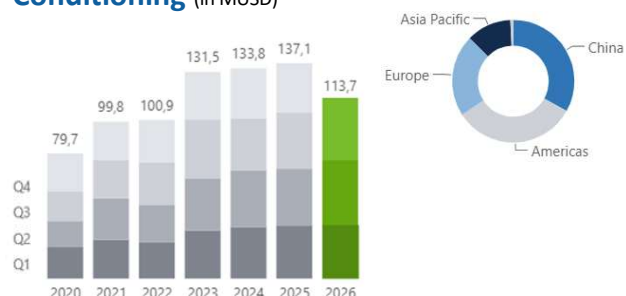
Sales Q3 '26 by Region



Advanced Industrial End Markets – Performance & Outlook

Attractive diversified tech markets across advanced industries with strong momentum and synergies. Most of them profit from the latest tech trends such as data center buildout, energy, big science, space

Sales to Automotive, Refrigeration & Air Conditioning (in MUSD)



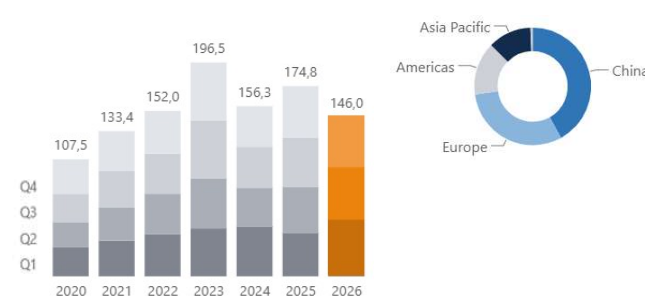
CAGR (2020 – 2025): +11.5%

Q3 YoY + 11 %

2026: **Growth**

- Sales +11% YoY, +2% QoQ on strong order intake across all Regions
- #1 in RAC & Auto
- 2026 outlook: Growth driven by batteries for storage & EV, new refrigerants, service handheld expansion and new HVAC for data-centers. New leak detection system Arnova: Air and Argon

Sales to General Vacuum (in MUSD)



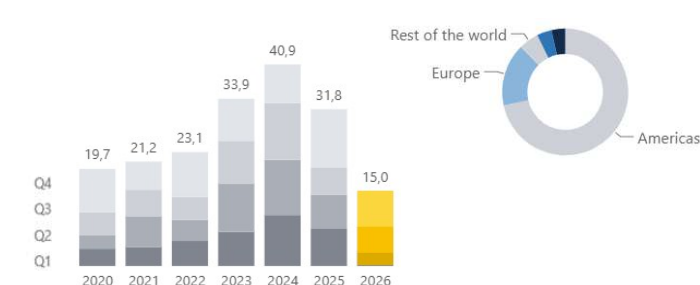
CAGR (2020 – 2025): +10.2%

Q3 YoY + 13 %

2026: **Growth**

- Sales +13% YoY, +9% QoQ on strong order intake across all Regions
- #1 with the most complete vacuum instrumentation offering
- 2026 outlook: Growth across advanced industries amid macro headwinds; strong China, Asia-Pacific growth; smaller industries strong e.g. Big Science, Space & Robotics; Solar still soft, recovery expected after 2026

Sales to Security & Energy (in MUSD)



CAGR (2020 – 2025): +10.1%

Q3 YoY + 29 %

2026: **Slow**

- Sales +29% YoY, +50% QoQ
- #1 position unchanged i.e. Security
- 2026 outlook: Near-term slow, but mid-term outlook strong, driven by US and other programs, and rising EU security budgets

Note: CAGR = Compound Annual Growth Rate

Expectations 2026

INFICON raises full-year 2026 guidance. Sales and orders at very high levels across key markets. Semiconductor ramp in full swing



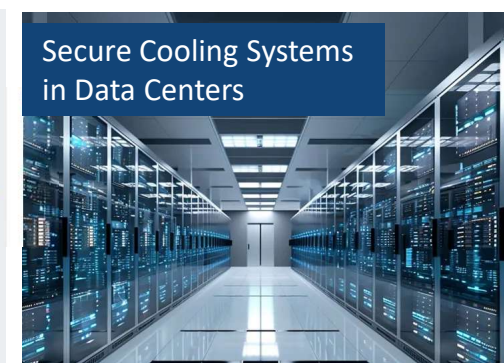
- INFICON is confident regarding order intake and the market environment, with the semiconductor industry in a broad-based ramp
- The supply-chain measures implemented have proven effective. However, as global supply chains remain under pressure, we continue to closely manage the risk of disruptions as well as rising logistics and material costs

Guidance for 2026

- Sales 820-850 MUSD (previously 750-780 MUSD)
- Operating Income Margin 21-22% (previously 19-20%)

Recently at INFICON

Great moments that drive us forward...



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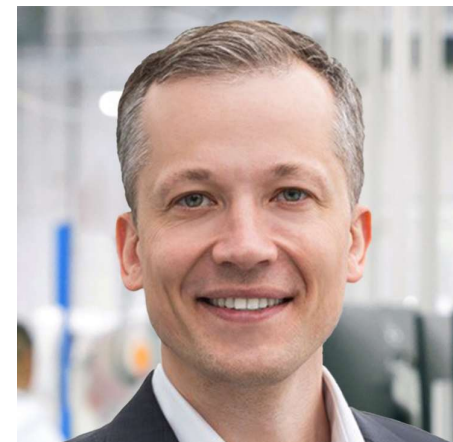


Agenda & Speakers



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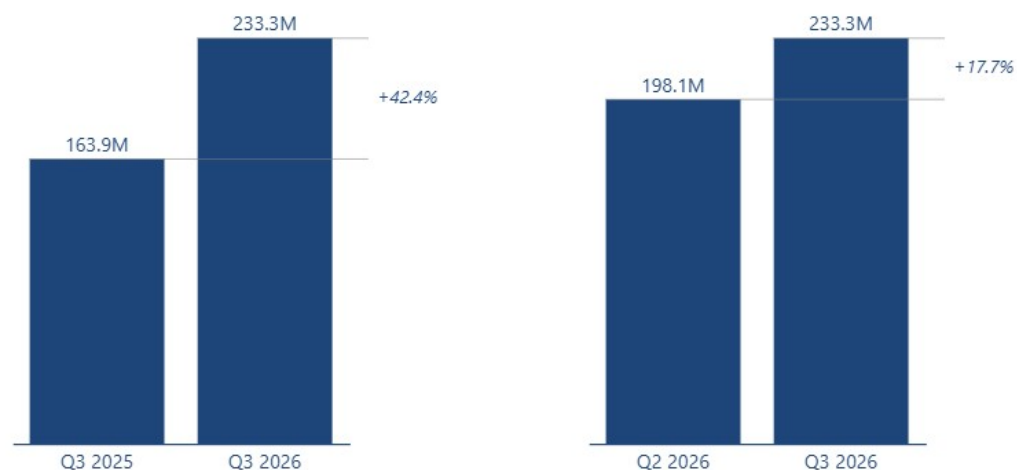
Q3 2026 Highlights

Book to Bill	Sales	Gross Margin %	Operating Income
>1	Q3 233.3M +42.4% ▲	Q3 50.1% +712bp ▲	Q3 59.5M +160.3% ▲ 25,5 % of Sales
Equity Ratio	Operating Cash Flow	Net Cash	CAPEX
Q3 64.6% -4pp ▼	Q3 77.6M +50.9M ▲	Q3 138.9M +129.5% ▲	Q3 12.8M +6.7M ▲

Unless otherwise noted, all comparisons vs. previous year Q3
Totals presented may not sum due to rounding

Sales

Strong YoY growth of 42.4% across all regions and all markets



Q3 2026 Sales and Growth by Region

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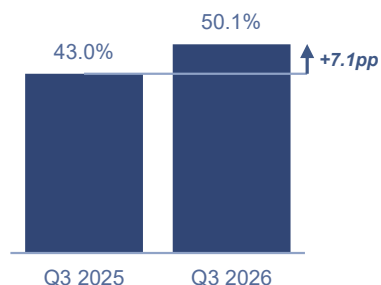
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Gross Profit, Costs, and Operating Income Q3

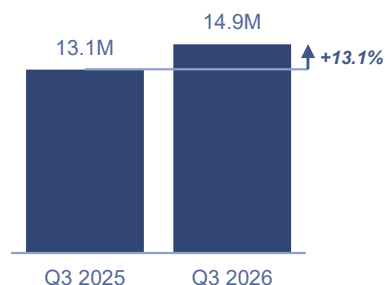
Strong gross margin and profit improvement, continued investment in future growth

Gross profit



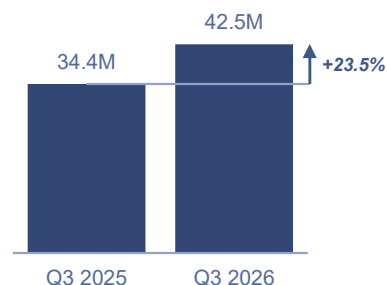
Up 66.0%, with margin up 7.1 pp year over year and 3.5 pp sequentially, on efficiency gains and higher volumes (including certain one-offs), amid rising cost inflation

R&D cost (in MUSD)



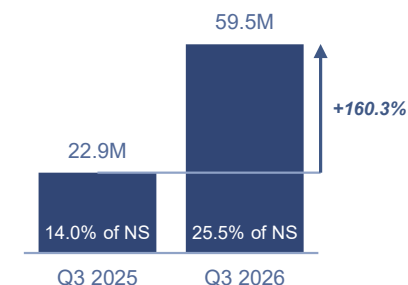
Up 13.1%, reflecting continued investment in innovation capabilities and future technologies

SG&A cost (in MUSD)



Up 23.5%, driven by investments in our organization, systems and infrastructure

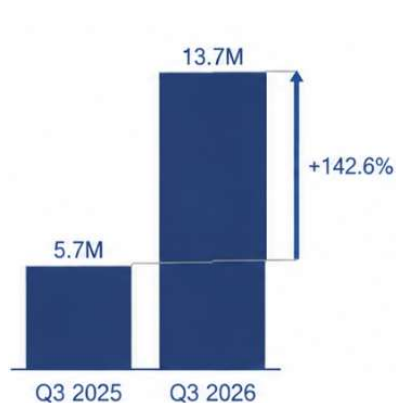
Operating income (in MUSD)



Increased by 160.3%, with margin up 11.6 pp year-over-year and 4.2 pp sequentially to 25.5%, including some favorable one-off effects

Income Tax and Net Income Development

Income Tax (in MUSD)



Income tax increased to USD 13.7 million, slightly lower tax rate of 22.5% compared with 24.6% in Q3 last year

Net Income (in MUSD)

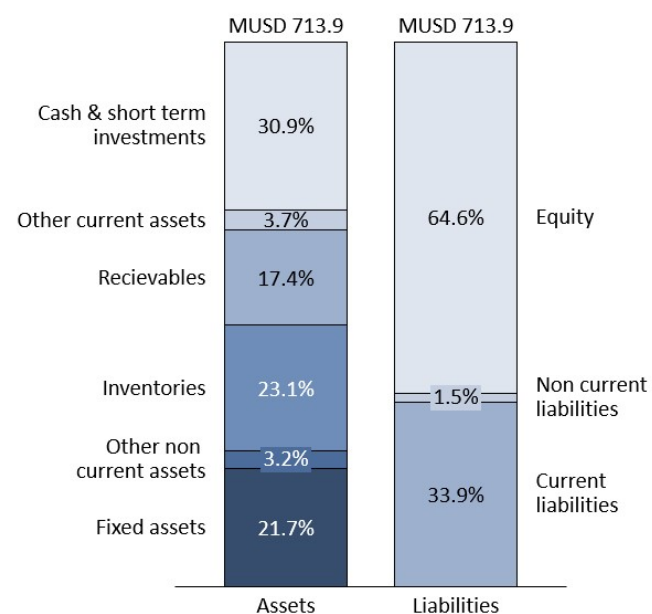


Net income increased by 173.5% YoY, with margin improving to 20.3% (10.6% in Q3 2025), mainly driven by higher operating income

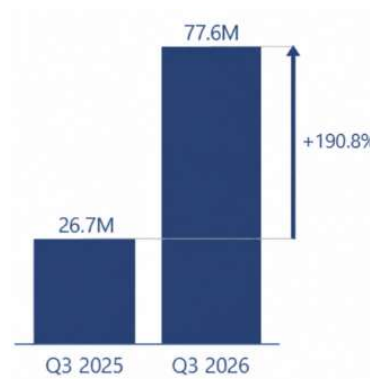
Balance Sheet Highlights

Balance sheet and financial position further strengthened

Balance Sheet Structure 2026



Operating Cash Flow



	Q3 26	Q4 25
Net Cash	138.9	81.2
DSO	50.0	48.5
Inventory Turns	2.7	2.4
Working Capital	251.6	229.1
Operating Cash Flow	77.6	26.1

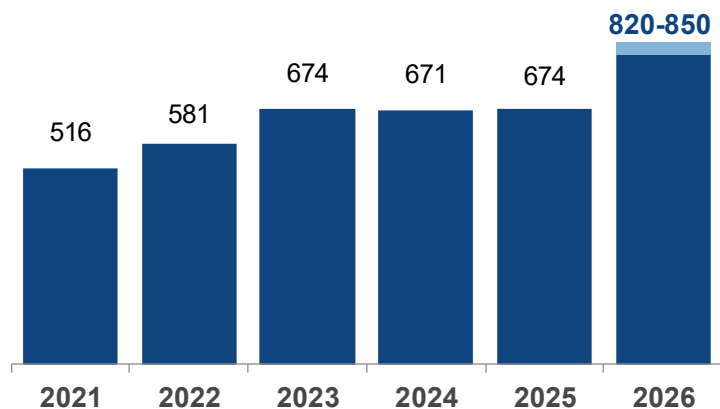
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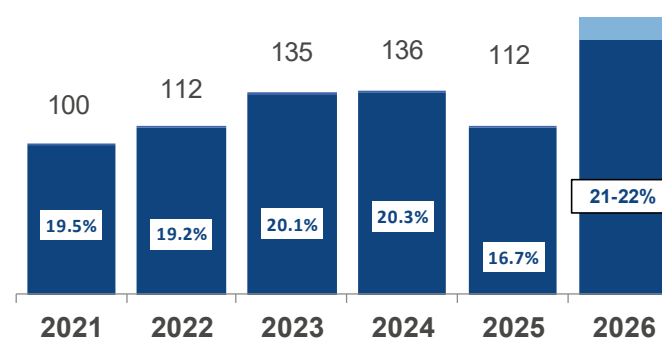
Full-Year 2026 Guidance

Full-year 2026 guidance raised, reflecting strong performance and continued strong order intake amid Semiconductor ramp. The risk of global supply chain disruptions and cost inflation remains elevated

Sales (MUSD)



Operating Income (MUSD)



Guidance for
2026

→ Sales 820-850 MUSD

→ Operating Income Margin 21%-22%

Next Events on Corporate Calendar 2026

- | | |
|--|--------------|
| → Q3 2026 Analyst/Media conference | Oct 27, 2026 |
| → Analyst Visit in Balzers, FL | Nov 19, 2026 |
| → Q4/Full-Year 2026 Analyst/Media conference | Mar 18, 2027 |



inficon.com/analyst-visit

Note: dates are subject to change

**Thank you for
your attention.**

Q&A



INFICON believes that a deep understanding of our customers' challenges and their visions for success is paramount to everything we do.



These long-standing partnerships and the commitment to see our customers succeed inspire our dedicated, talented employees to develop and build market-leading instruments that are a winning combination of outstanding innovation and proven performance.



And we value the trust our customers have in us to take risks, move fast and continue learning as we push the limits of technology to help them succeed.

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